



SERVICES DATASHEET

Easy2Switch™ Implementation Methodology

We make it easy to switch to Position Manager®

HealthcareSource Position Manager is trusted by over 1,100 healthcare facilities to improve the entire recruitment process – job postings, applications, candidate screening, hiring and onboarding. And it's never been easier to switch. At HealthcareSource, we like to keep things easy. With so many hospitals switching to Position Manager, we've even developed a methodology for quickly and efficiently moving customers. We call it Easy2Switch.

HealthcareSource has a long standing reputation for delivering return on investment and customer satisfaction. We are so confident in our reputation that we publish our entire customer list on our website. How do we achieve such high customer satisfaction and success? It all starts with HealthcareSource people. Our implementation team is made up of former healthcare human resources professionals. They've walked in your shoes, they understand your problems, and they've seen the best ways to solve them. But it's more than just experience, it's our attitude. We are easy to work with and we do what it takes to get the job done. And we keep your costs low and predictable by including many implementation fees in your annual subscription fee – all upfront training, all ongoing support and software upgrades. Implementations are done quickly. As a Software-as-a-Service provider, there is no software to install and almost no need to get IT involved.

Easy2Switch methodology overview

The philosophy of the Easy2Switch methodology is to simplify change by replicating what works and improving only what doesn't. To do this, a HealthcareSource Implementation Manager will work with your team to understand and evaluate how you use your current software. We help you identify what is working well and what is not, and then configure Position Manager appropriately.

The first step is the collection of data and forms. To keep things simple, we use the data and forms in your current system as a reference point. We will then replicate (or improve upon) your current external employment

application, internal transfer application, background release form, job requisition form, and onboarding forms. Then, we will help you identify configuration data from your current system: department names, HR contacts, facility, hiring managers, open job information, master job information, approval users and categories. In some cases, this data can be extracted from your current system for import into Position Manager. We can also provide data entry services to help get you up and running quickly.

After collecting the information we need, we configure the system and create your employment site and telephone jobline. Our goal is to provide an improved but consistent candidate



Position Manager Promise®

Before renewing your Applicant Tracking System annual contract, isn't it worth exploring HealthcareSource and see why 1,100 other healthcare providers have made the switch? Take advantage of the Position Manager Promise and get:

- **Lower costs. Guaranteed.**
Switching to Position Manager will cost you less money than you're currently paying for your commercial ATS software.
- **Fast, hassle-free implementation.**
You can be live quickly, usually in less than 12 weeks, and get a dedicated implementation manager to manage the entire process.
- **Superior support from healthcare HR pros.** Our client service representatives are former healthcare HR professionals who know your world, inside and out.





experience. We even customize the login page, informing applicants that it is a new system.

For existing report formats that your organization has grown accustomed to, our professional services team can often replicate them. We will work with you to understand your current hiring processes, make recommendations for improvements, and then provide complete comprehensive product training. We are there to support you through system go-live and then assign you a client support person, who is there for you when you need them. And our client support people are also former healthcare HR professionals, so they are more than just “tech support” – you’ll get to know this person, and they will get to know you.

This whole process can take as little as 6 weeks to get the core system up and running and HR staff trained. Hiring manager training and onboarding can be completed 4 to 6 weeks later. For a full overview of HealthcareSource implementation, please request to see the “Position Manager Implementation Statement of Work.”

A different experience

The Easy2Switch Methodology is based on our years of experience switching clients from ineffective applicant tracking solutions to Position Manager. But the methodology is not rigid. We understand that every client is different and so we stay flexible and adapt to you.

We think you’ll find working with HealthcareSource to be quite a different and refreshing experience – people who understand you, don’t “nickel and dime,” keep things simple and do what it takes to get the job done.

Why HealthcareSource?

We know healthcare

- 100% focused on hospitals and healthcare
- Over 1,500 healthcare providers use our solutions every day
- Full talent management suite of solutions

We make it easy

- Our services employees are former healthcare HR professionals
- Software-as-a-Service results in fast, easy and low cost implementations
- 98%+ customer satisfaction and customer retention

We provide a safe, high pay-back investment

- Great return on investment
- Fair and predictable costs — low annual fees
- We are a financially sound, profitable, and growing company

With over 1,500 healthcare facilities as clients, HealthcareSource® is the leading provider of talent management software for the healthcare industry. Through its software-as-a-service solutions, HealthcareSource helps healthcare organizations source, hire, assess and develop the best workforce possible in order to reduce costs and to improve patient satisfaction and safety. The company’s talent management solutions include applicant tracking, onboarding, performance management, behavioral assessments, physician recruiting, video interviewing and a leading healthcare job board. A private corporation, HealthcareSource focuses exclusively on the healthcare industry and consistently earns high marks for client satisfaction and retention.

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HealthcareSource®
Quality Talent. Quality Care.™